

FURMAN

CAPITAL ADVISORS



BEAU MCINTOSH, CCIM

Director & Shareholder

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Scope of Service Experience

Beau opened the North Carolina office of Furman Capital Advisors in 2018 with a focus on the investment sales of income-producing properties among all asset classes. Furman Capital Advisors is an Investment Services Division of NAI Earle Furman. Headquartered in Greenville, SC, Furman Capital Advisors is solely focused on the sale of investment real estate in the southeastern region of the United States. Providing a platform that offers reach to local, regional, national, and international purchasers, FCA celebrates a number one market share within its target markets. Services include: Acquisitions, Dispositions, 1031 Exchanges, Portfolio Management, Loan workouts of various property types.

Education

- North Carolina State University, B.S. in Business Management, Finance Concentration
- Greensboro Day School, Class of 1997
- CCIM Courses Completed: CI 101 Financial Analysis for Commercial Investment Real Estate CI 102 Market Analysis for Commercial Investment Real Estate CI 103 User Decision Analysis for Commercial Real Estate CI 104 Investment Analysis for Commercial Real Estate

Background & Experience

Beau graduated from North Carolina State University in 2002 with a B.S. in Business Management Finance Concentration and is a Certified Commercial Investment Member (CCIM) Designee, which allows him to provide investment services for commercial real estate investors by advising on acquisitions, dispositions and portfolio management. These services include identifying new real estate opportunities, bringing current holdings to market, negotiating business terms and performing financial analysis. Prior to joining NAI Piedmont Triad, Beau worked as vice president of a family business that specialized in the import and export of wood products throughout the globe. Since 2016, Beau has completed transactions with a total volume in excess of \$250,000,000.

Professional Accomplishments, Affiliations & Designations

- CCIM Designee
- NC-CCIM Triad Chapter Member
- NAIOP Member
- Greensboro Regional Realtors Association Member
- Civic/Volunteer Affiliations:
 - Greensboro Day School Alumni Association, Past President, Board Member
 - First Presbyterian Church, Elder
 - American Red Cross, Piedmont Triad Chapter, Past Board Member
 - The 1808 Foundation, Founder and Board Member
 - Triad Youth Lacrosse Association Coach
- Capital Club - Platinum Award: 2021
- Capital Club - Silver Award: 2017, 2019, 2020
- Largest Office Transaction: 2021
- Winner of Triad Business Journal Award for Apartment Sales: 2021
- Triad Business Journal CRE Awards Finalist: 2019, 2020
- Bullet Award: 2017

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