

### WALNUT RIDGE APARTMENTS

202 Walnut Hill Dr. | Easley, SC 29642

OFFERING MEMORANDUM



### TABLE OF CONTENTS

Investment Highlights	1
Market Overview	2
Property Gallery	3
Demographics	4
Property Comparables	5
Financials	6

### **INVESTMENT TEAM**



Kay Hill
Managing Director/Shareholder
khill@furmancap.com
864 678 5997



Bern DuPree
Director/Shareholder
bdupree@furmancap.com
864 678 5986



Trey Snellings Vice President tsnellings@furmancap.com 864 678 5960



Angela LaPointe
Associate
alapointe@furmancap.com
864 678 5914



**Duffy Beal**Associate
dbeal@furmancap.com
864 678 5979



**Jack Lynch**Associate
jlynch@furmancap.com
864 678 5934

## INVESTMENT HIGHLIGHTS

### **INVESTMENT** HIGHLIGHTS

**Executive Summary** 

### PROPERTY SUMMARY

Address	202 Walnut Hill Drive Easley, SC 29642
Site Size	2.22
Parcel Number	5028-05-17-4641
Year Built	2023
Number of Units	24
Number of Buildings	7
Number of Parking	40
Average SF per Unit	990
Asking Rent per Unit	\$1,400
Exterior Construction Material	Vinyl
Windows	1 year old/Double Pane
Parking Lot	New
Roof	3 tab/New
Plumbing	New
A/C and Heating	Electric/New

UTILITIES	PROVIDER/SPECS	WHO PAYS WHAT
Electric	Easley Combined Utilities	Resident
Water/Sewer	Easley Combined Utilities	Resident
Trash Removal	Republic Services	Landlord
Pest Control	Gregory Pest Control	Landlord
Landscaping	Landmark Landscaping	Landlord
Cable/Internet	Spectrum	Resident

### **UNIT MIX**

Unit Type	Number	Avg Size	Avg Asking Rent	Avg Effective Rent
2b/2ba	24	990	\$1,400	\$1,223
Total	24	990	\$1,400	\$1,223

### **COMMUNITY AMMENITIES**

- Balcony
- Cable Ready
- Dishwasher
- Garbage Disposal
- Patio
- Porches
- Smoke Free
- Trash Removal
- Washer & Dryer Connections

- Accepts Electronic Payments
- Emergency Maintenance
- Black Appliances
- Close to shopping, medical and home improvement
- Easy access to Highway
   153-15 minutes to Greenville and Clemson
- Fire sprinklers in all units
- Internet hook-ups
- Pickens 01 School District

### **INVESTMENT** HIGHLIGHTS

### Property Overview

- 24 brand new units, all with spacious two bedroom layouts just under 1,000 SF and modern finishes throughout.
- Property is fully occupied with rents averaging \$1,300 indicating the ease to continue increases without pushback in the future.
- Additional contiguous parcel under same ownership available with an opportunity to add 6 additional units in the future.
- Conveniently located just 13 miles from downtown Greenville in a high growth area with easy access to retail, restaurants and grocery stores.







## 2 MARKET OVERVIEW





### BEST OF BOTH WORLDS

Walnut Ridge Apartments enjoys **QUICK ACCESS** to both the friendly and dynamic

Downtown Easley and a short drive to the award-winning Greenville, SC

### Major Employers in Upstate, South Carolina



### **Education**

(5,000+ employees)



### Education

(5,000+ employees)



### **Health Care**

(5,000+ employees)



### Manufacturing

(5,000+ employees)



### **Health Care**

(5,000+ employees)



### Government

(5,000+ employees)



### Government

(5,000+ employees)



(5,000+ employees)



### **Health Care**

(3,600+ employees)



### Utility

(3,700+ employees)



(3,200+ employees)

## 3 PROPERTY GALLERY

### PROPERTY GALLERY

Interior Photos









# DEMOGRAPHIC TRENDS

### **DEMOGRAPHIC TRENDS**

202 Walnut Hill Drive, Easley, SC 29642

### POPULATION TRENDS

5-Mile

**45,822** 

2023 **51,464** 

**53,807** 



2023 Population

### HOUSEHOLD TRENDS

5-Mile

**18,044** 

**2023 20,296** 

2028 **21,258** 



2023 Households

### AVERAGE HOUSEHOLD INCOME

2023

1-Mile

\$62,334

3-Miles

\$71,215

5-Miles

\$78,042



1- Mile Average

### **DEMOGRAPHIC HIGHLIGHTS**

Strong surrounding household incomes make this site very attractive for a future repositioning.

### DAYTIME EMPLOYMENT

2023

1-Mile **2,668** 

3-Miles **12,161** 

5-Miles **17,153** 



5-Mile Daytime Population

### MEDIAN AGE TRENDS

2023

1-Mile **41.7** 

3-Miles **41.1** 

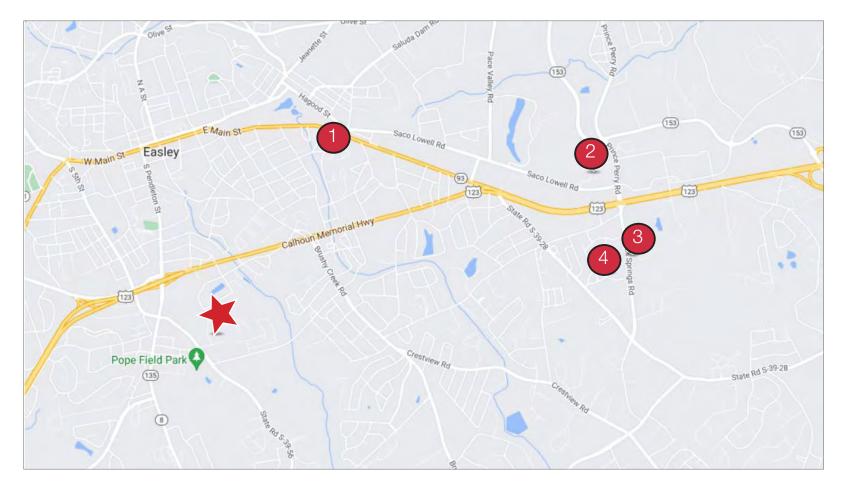
5-Miles **41.3** 

41.3 5-Mile Median Age



# 5 PROPERTY COMPARABLE

### Rent Properties



	PROPERTY	TOTAL UNITS	YEAR BUILT	AVG SF	ASKING RENT	ASKING RENT/SF
*	Walnut Ridge Apartments	24	2023	990	\$1,400	\$1.41
1	The Farmhouse of Easley	224	2022	1,115	\$1,387	\$1.24
2	Auston Woods Apartments	194	2007	987	\$1,095	\$1.11
3	Glen Brook	84	2015	1,227	\$1,344	\$1.10
4	Shadowbrook Apartments	248	1997	1,179	\$1,043	\$0.88

### Rent Properties



### The Farmhouse of Easley



105 Stewart Dr. Easley, SC 29640

Year Built: 2022
Total Units: 224
Property Type: Garden
Total Area (SF): 224,000

### **Unit Mix**

Bed/Bath	Units	SF	Asking Rent	Per/SF
1 Bed / 1 Bath	84	860	\$1,175	\$1.37
1 Bed / 1 Bath	4	900	\$1,220	\$1.36
2 Bed / 2 Bath	108	1,255	\$1,510	\$1.20
2 Bed / 2 Bath	4	1,265	\$1,416	\$1.12
3 Bed / 2 Bath	24	1,390	\$1,600	\$1.15
Total/Avg	224	1,115	\$1,387	\$1.24

### **Unit Amenities**

Balcony
Carpet
Ceiling Fans
Island Kitchen
Kitchen
Oven
Patio
Refrigerator
Storage Space
Tub/Shower
Washer/Dryer

### **Site Amenities**

Car Wash Area Clubhouse Fitness Center Grill Lounge Pet Play Area Pet Washing Station Picnic Area Pool

Storage Space

### 2 Auston Woods Apartments



107 Auston Woods Cir. Easley, SC 29640

Year Built: 2007
Total Units: 194
Property Type: Garden
Total Area (SF): 242,541

### **Unit Mix**

Bed/Bath	Units	SF	Asking Rent	Per/SF
1 Bed / 1 Bath	44	696	\$921	\$1.32
1 Bed / 1 Bath	44	821	\$986	\$1.20
2 Bed / 2 Bath	30	904	\$986	\$1.09
2 Bed / 2 Bath	30	1,029	\$1,151	\$1.12
3 Bed / 2 Bath	46	1,451	\$1,401	\$0.97
Total/Avg	194	987	\$1,095	\$1.11

### **Unit Amenities**

Air Conditioning
Balcony
Grill
Patio
Storage Space
Sunroom
Walk-In Closets
Washer/Dryer Hookup
Wheelchair Accessible (Rooms)

### Site Amenities

24 Hour Access

Business Center
Car Wash Area
Fitness Center
Grill
Laundry Facilities
Maintenance on site
Media Center/Movie Theatre
Picnic Area

Pool

Property Manager on Site

Storage Space

### Rent Properties



### Glen Brook



335 Rock Springs Rd. Easley, SC 29642

Year Built: 2015 Total Units: 84 Property Type: Garden Total Area (SF): 103,068

### **Unit Mix**

Bed/Bath	Units	SF	Asking Rent	Per/SF
2 Bed / 2 Bath	84	1,227	\$1,344	\$1.10
Total/Avg	84	1,227	\$1,344	\$1.10

### Unit Amenities

Air Conditioning **Built-In Bookshelves** Cable Ready

Carpet

Ceiling Fans

Dishwasher

**Granite Countertops** 

Heating Kitchen

Microwave

Oven Patio

Refrigerator

Tub/Shower

Views

Vinyl Flooring

Walk-In Closets

Washer/Dryer Hookup

### Site Amenities

Cabana Clubhouse Fitness Center Gated

Grill

Laundry Facilities

Pet Care Pet Play Area

Pet Washing Station

Storage Space

### **Shadowbrook Apartments**



219 Andrea Cir. Easley, SC 29642

Year Built: 1997 Total Units: 248 Property Type: Garden Total Area (SF): 292,375

### **Unit Mix**

Bed/Bath	Units	SF	Asking Rent	Per/SF
1 Bed / 1 Bath	56	930	\$946	\$1.02
2 Bed / 2 Bath	156	1,200	\$1,046	\$0.87
3 Bed / 2 Bath	36	1,475	\$1,186	\$0.80
Total/Avg	248	1,179	\$1,043	\$0.88

### **Unit Amenities**

Air Conditioning Balcony Ceiling Fans Dishwasher Freezer Grill Heating Storage Space Walk-In Closets

Washer/Dryer Hookup Wheelchair Accessible (Rooms)

### Site Amenities

24 Hour Access Controlled Access Corporate Suites Courtyard Flevator

Fenced Lot Fitness Center

Grill

Laundry Facilities Maintenance on site

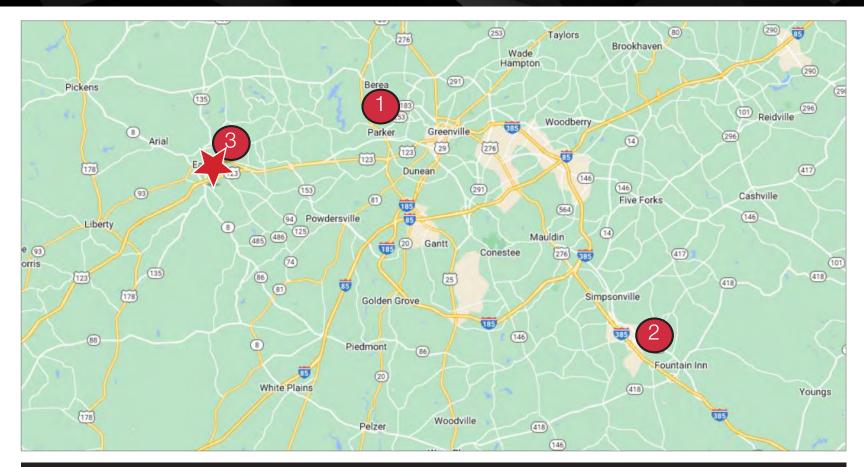
Picnic Area

Pool

Property Manager on Site

Storage Space

### Sale Properties



•	PROPERTY	TOTAL UNITS	YEAR BUILT	ACRES	SALE DATE	SALE PRICE	PRICE/ UNIT
*	Walnut Ridge Apartments	24	2023	2.22	TBD	TBD	TBD
1	Marbella Townhomes	82	2021	7.28	Jun-22	\$19,000,000	\$231,707
2	Valley View Townes	132	2022	18.35	Jun-23	\$26,403,000	\$200,023
3	The Farmhouse of Easley	224	2022	1.71	May-23	\$40,350,000	\$180,134

### Sale Properties





193 Marbella Cir. Greenville, SC 29617

Year Built:	2021
Total Units:	82
Property Type:	Townhome
Total Area (SF):	54,750 SF
Sale Price: Price/Unit:	\$19,000,000 \$231,707

### **Unit Mix**

Bed/Bath	Units	SF	<b>Asking Rent</b>	Per/SF
3 Bed / 2.5 Bath	78	1,426	\$1,650	\$1.16
3 Bed / 3.5 Bath	4	1,920	\$1,799	\$0.94
Total/Avg	82	1,450	\$1,657	\$1.14

### **Building Amenities**

Dishwasher

Disposal

Kitchen

Microwave

Oven

Range

Refrigerator

Tub/Shower

Views

### Valley View Townes



116 Aspen Valley Trl Fountain Inn, SC 29644

 Year Built:
 2022

 Total Units:
 132

 Property Type:
 Townhome

 Total Area (SF):
 188,030 SF

 Sale Price:
 \$26,403,000

 Price/Unit:
 \$200,023

### **Unit Mix**

Bed/Bath	Units	SF	Asking Rent	Per/SF
3 Bed / 2.5 Bath	46	1,416	\$1,694	\$1.20
3 Bed / 2.5 Bath	86	1,429	\$1,639	\$1.15
Total/Avg	132	1,424	\$1,658	\$1.16

### **Unit Amenities**

Air Conditioning
Cable Ready
Heating
Kitchen
Oven
Range
Stainless Steel Appliances
Tub/Shower

Washer/Dryer

### Site Amenities

Online Services Pool Property Manager on Site Walking/Biking Trails

### Sale Properties



### The Farmhouse of Easley



105 Stewart Dr. Easley, SC 29640

 Year Built:
 2022

 Total Units:
 224

 Property Type:
 Garden

 Total Area (SF):
 224,000 SF

 Sale Price:
 \$40,350,000

 Price/Unit:
 \$180,134

### **Unit Mix**

Bed/Bath	Units	SF	<b>Asking Rent</b>	Per/SF
1 Bed / 1 Bath	84	860	\$1,175	\$1.37
1 Bed / 1 Bath	4	900	\$1,220	\$1.36
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Total/Avg	224	1,115	\$1,387	\$1.24

### **Unit Amenities**

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Patio
Refrigerator
Storage Space
Tub/Shower
Washer/Dryer

### **Site Amenities**

Car Wash Area
Clubhouse
Fitness Center
Grill
Lounge
Pet Play Area
Pet Washing Station
Picnic Area
Pool
Storage Space

## 5 FINANCIAL OVERVIEW

### **FINANCIALS**

### Pro Forma Assumptions

### YEAR 1 PRO FORMA ASSUMPTIONS

**GROSS POTENTIAL RENT:** Gross potential rent is determined by asking rents at current market levels and is anticipated to increase by 3% annually in years 3-5.

**VACANCY LOSS:** Vacancy loss is forecast at 5.00% in years 1-5.

**OTHER INCOME:** Other income is based on historical operations.

**REPAIRS & MAINTENANCE EXPENSE:** Repairs and maintenance expense is based on market operations.

**UTILITIES EXPENSE:** Utilities expense is based on historical operations

**GENERAL & ADMINISTRATIVE EXPENSE:** General & administrative expense is based on market operations.

**PAYROLL:** Payroll expense is based on the current staff, wages, benefits, as well as market operations.

**MANAGEMENT FEE:** Management fee is based on historical and market operations.

**INSURANCE:** Insurance is based on historical and market operations.

**TAXES:** Taxes are based on actual millage rates and a projected assessed value at point of sale. Taxes are estimates only.

### **FINANCIALS**

2

2

24

### Rent Analysis

October

November

December Total

### YEAR 1 Rent Growth \$33,600 \$403,200 Market Rent (\$39,600) Leases Under Schedule (\$3,300)(\$1,650) **Gross Potential Rent** \$363,600 Units 24 \$1,400 992 \$1.41 \$33,600 \$403,200 Total 24 \$1,400 23,800 \$1.41 \$33,600 \$403,200 Leases Rent New Rent Total Leases Gross Pot. Expiring Total Rent \$180 \$0 \$0 \$0 \$30,300 January February \$180 \$90 \$90 \$180 (3,120.00) \$30,480 March 0 \$180 \$0 0 \$0 \$0 (3,120.00)\$30,480 April 0 \$180 \$0 0 \$0 (3,120.00) \$30,480 \$360 . May \$180 \$360 2 \$720 (2,400.00) \$31,200 June (1,860.00) 3 \$180 \$270 \$270 \$540 \$31,740 July \$180 \$270 \$270 \$540 (1,320.00)\$32,280 August 6 \$180 \$540 \$540 \$1,080 (240.00) \$33,360 September

\$90

\$180

\$180

\$180

\$90

\$180

\$180

\$180

\$180

\$360

\$360

\$360

(60.00)

\$0

(18,540.00)

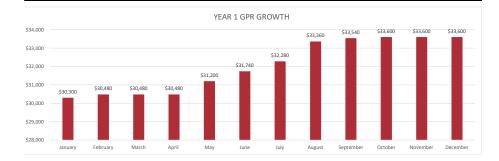
\$33,540

\$33,600

\$33,600

\$33,600

\$384,660



\$180

\$180

\$180

\$180

nago									
		YEAF	R 2 Rent (	Growth					
	Monthly	Annually							
Market Rent	\$35,280	\$423,360							
Leases Under Schedule	(1,680)	(20,160)							
Ecases officer confedure	(70)	(840)							
Gross Potential Rent	\$33,600	\$403,200							
			•				_		
Unit Type	Units	Rent	SF	Rent/SF	Monthly	Annual			
2x2	24	\$1,470	992	\$1.48	\$35,280	\$423,360			
Total	24	\$1,470	23,800	\$1.48	\$35,280	\$423,360	1		
		50%	\$100		50%	\$100			
	Leases		Rent		New	Rent	Total	Leases	Gross Pot
	Expiring	Renewals	Inc.	Total	Leases	Inc.		Under Sched.	Rent
January	0	0	\$100	\$0	0	\$0	\$0	(1,680.00)	\$33,600
February	1	1	\$100	\$50	1	\$50	\$100	(1,580.00)	\$33,700
March	0	0	\$100	\$0	0	\$0	\$0	(1,580.00)	\$33,700
April	0	0	\$100	\$0	0	\$0	\$0	(1,580.00)	\$33,700
May	4	2	\$100	\$200	2	\$200	\$400	(1,180.00)	\$34,100
June	3	2	\$100	\$150	2	\$150	\$300	(880.00)	\$34,400
July	3	2	\$100	\$150	2	\$150	\$300	(580.00)	\$34,700
August	6	3	\$100	\$300	3	\$300	\$600	\$0	\$35,280
September	1	1	\$100	\$50	1	\$50	\$100	\$0	\$35,280
October	2	1	\$100	\$100	1	\$100	\$200	\$0	\$35,280
November	2	1	\$100	\$100	1	\$100	\$200	\$0	\$35,280
December	2	1	\$100	\$100	1	\$100	\$200	\$0	\$35,280



### **FINANCIALS**

### Financial Summary & Proforma

	T 3 Income		FCA PRO FORMA		EXTENDED PRO FORMA			
Income	T12 TOTAL	Expense PER UNIT	YE. TOTAL	AR 1 PER UNIT	YEAR 2 TOTAL	YEAR 3 TOTAL	YEAR 4 TOTAL	YEAR 5 TOTAL
Market Rent	\$374,400	\$15,600	\$403,200	\$16,800	\$423,360		\$457,906	
Gain/(Loss) to Lease	(\$22,184)	(\$924)	(\$18,540)	(\$773)	(\$9,060)	\$0	\$0	\$0
Total Gross Potential Rent	\$352,216	\$14,676	\$384,660	\$16,028	\$414,300		\$457,906	
Vacancy Loss	(\$4,360)	1.24%	(\$19,233)	5.00%	(\$21,168)	(\$22,015)	(\$22,895)	(\$23,811)
Concessions	(\$7,600)	2.16%	\$0	0.00%	\$0	\$0	\$0	\$0
Model/Down/Employee Units	\$0	0.00%	\$0	0.00%	\$0	\$0	\$0	\$0
Bad Debt-Rent Write-Off	\$0	0.00%	\$0	0.00%	\$0	\$0	\$0	\$0
Total Rent Deductions	(\$11,960)	3.40%	(\$19,233)	5.00%	(\$21,168)	(\$22,015)	(\$22,895)	(\$23,811)
NET RENTAL INCOME	\$340,256	\$14,177	\$365,427	\$15,226	\$393,132	\$418,280	\$435,011	\$452,411
Late Fees	\$880	\$37	\$906	\$38	\$925	\$943	\$962	\$981
Laundry Income	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Garage Rental	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Application Fees	\$600	\$25	\$618	\$26	\$630	\$643	\$656	\$669
Utility Reimbursement	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Other Income	\$1,944	\$81	\$2,002	\$83	\$2,042	\$2,083	\$2,125	\$2,167
Total Other Income	\$3,424	\$143	\$3,527	\$147	\$3,597	\$3,669	\$3,743	\$3,817
TOTAL OPERATING INCOME	\$343,680	\$14,320	\$368,954	\$15,373	\$396,729	\$421,949	\$438,753	\$456,229
Expenses								
General Repairs & Maintenance1	\$4,904	\$204	\$5,051	\$210	\$5,152	\$5,255	\$5,360	\$5,467
Landscaping	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Pest Control	\$3,960	\$165	\$4,079	\$170	\$4,160	\$4,244	\$4,328	\$4,415
Contract Services	\$268	\$11	\$276	\$12	\$282	\$287	\$293	\$299
Turnover	\$680	\$28	\$700	\$29	\$714	\$729	\$743	\$758
Repairs & Maintenance	\$9,812	\$409	\$10,106	\$421	\$10,308	\$10,515	\$10,725	\$10,939
Utilities	\$7,716	\$322	\$7,947	\$331	\$8,186	\$8,431	\$8,684	\$8,945
General & Administrative	\$17,216	\$717	\$17,732	\$739	\$18,087	\$18,449	\$18,818	\$19,194
Advertising	\$6,588	\$275	\$6,786	\$283	\$6,921	\$7,060	\$7,201	\$7,345
Legal/Professional Fees	\$1,608	\$67	\$1,656	\$69	\$1,689	\$1,723	\$1,758	\$1,793
Payroll	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Management Fee	\$0	\$0	\$29,516	8.00%	\$31,738	\$33,756	\$35,100	\$36,498
Insurance2	\$4,800	\$200	\$6,500	\$271	\$6,565	\$6,631	\$6,697	\$6,764
Property Tax3	\$6,608	\$275	\$43,697	\$1,821	\$44,134	\$44,575	\$45,021	\$45,471
Total Other Expenses	\$19,604	\$817	\$88,155	\$2,443	\$91,048	\$93,745	\$95,777	\$97,871
TOTAL EXPENSES	\$54,348	\$2,265	\$123,941	\$5,164	\$127,629	\$131,140	\$134,004	\$136,950
NET OPERATING INCOME	\$289,332	\$12,055	\$245,012	\$10,209	\$269,100	\$290,809	\$304,750	\$319,279
Capital Reserves	\$6,000	\$250	\$6,000	\$250	\$6,000	\$6,000	\$6,000	\$6,000
NET OPERATING INCOME (After Reserves)	\$283,332	\$11,805	\$239,012	\$9,959	\$263,100	\$284,809	\$298,750	\$313,279
NOI Adjusted for Increase in Taxes	\$246,243	\$10,260						

<sup>&</sup>lt;sup>1</sup>Actual operating statement adjusted to exclude nonrecurring expenses 2Actual operating statement adjusted to reflect 2023 property taxes

### FURMAN CAPITAL ADVISORS

101 E. WASHINGTON STREET, SUITE 400 | GREENVILLE, SC 29601 864.235.6855 | FURMANCAPITAL.COM