

COLUMBIA, SOUTH CAROLINA

CONFIDENTIAL OFFERING MEMORANDUM

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## INVESTMENT OVERVIEW

**Executive Summary** 



#### PROPERTY SUMMARY -

| Drive<br>29073 |
|----------------|
| 19070          |
| Simple         |
| 2020           |
| 00 SF          |
| Acres          |
| paces          |
|                |

| INVESTMENT           | SUMMARY ——         |
|----------------------|--------------------|
| NOI                  | \$106,320          |
| Cap Rate             | 6.75%              |
| List Price           | \$1,575,000        |
| Lease Type           | Absolute Net       |
| Remaining Lease Term | ±10.5 Years        |
| Options              | (5) 5-Year         |
| Rent Increases       | 10% at Each Option |

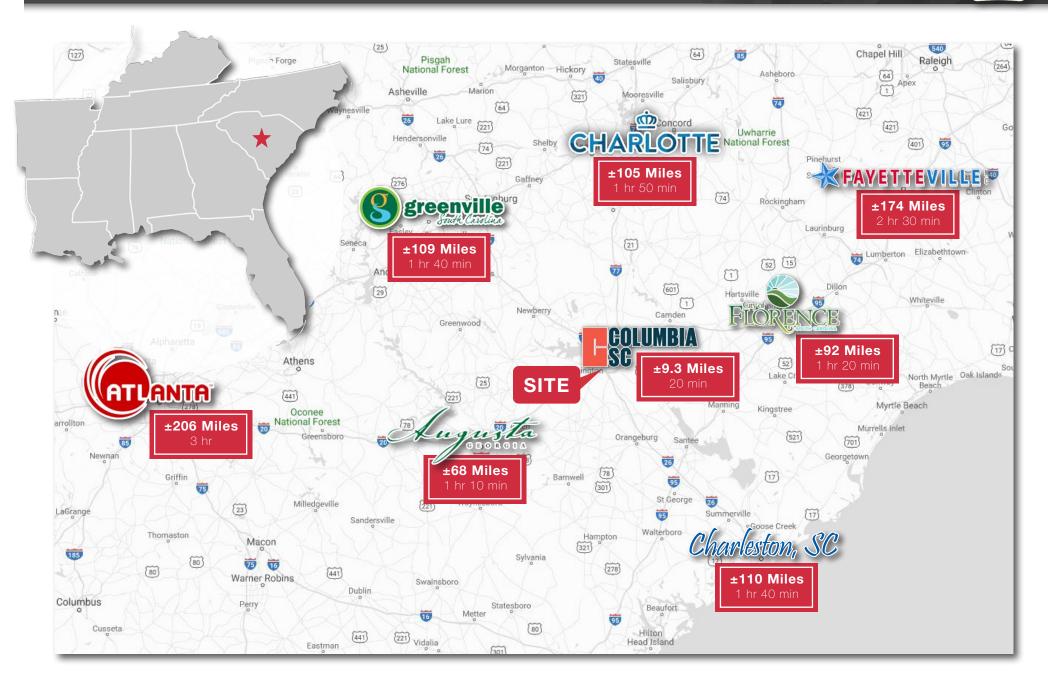
#### PROPERTY HIGHLIGHTS —

- **Absolute NNN Lease:** Investors can enjoy quality returns with zero landlord responsibilities, ensuring a hassle-free investment experience.
- Corporate Guarantee by Dollar General: The lease is corporately guaranteed by Dollar General, a leading retailer with over 20,000 locations across 48 states and annual revenues exceeding \$37.8 billion.
- **Investment Grade Credit Rating:** Dollar General holds an S&P BBB credit rating, adding to the value and security of the investment.
- **Recent High-Quality Construction:** Built in 2020, the property features upgraded brick and stucco construction with a metal roof.
- **Strategic Location:** With over 48,000 residents within a 5-mile radius and an average household income of \$78,407, this location is ideally positioned to serve a large customer base.



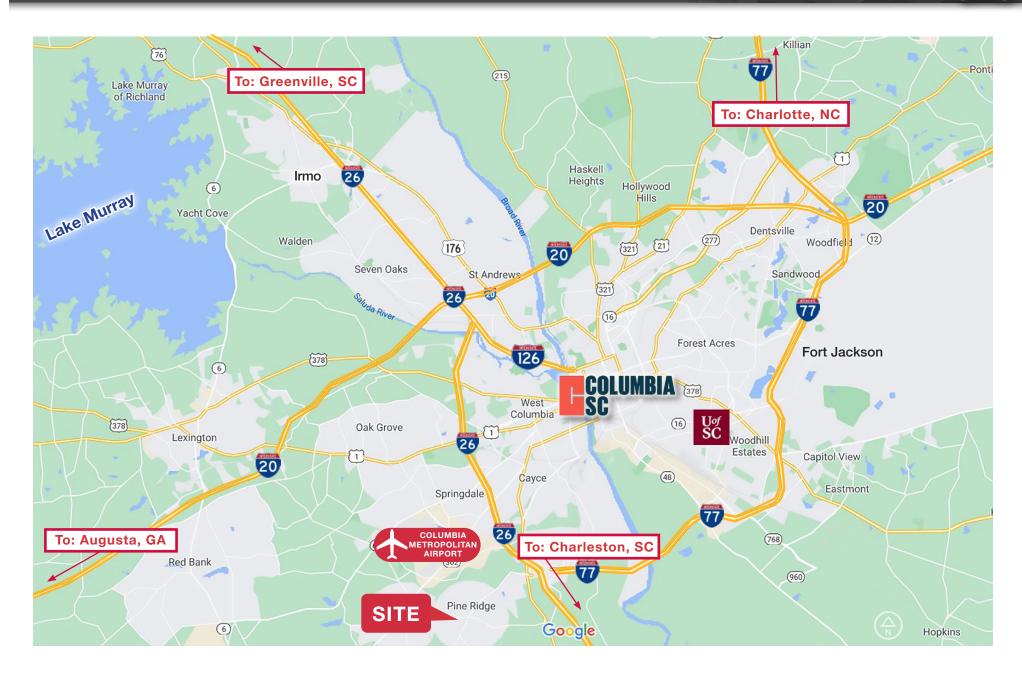
Regional Map





Market Map

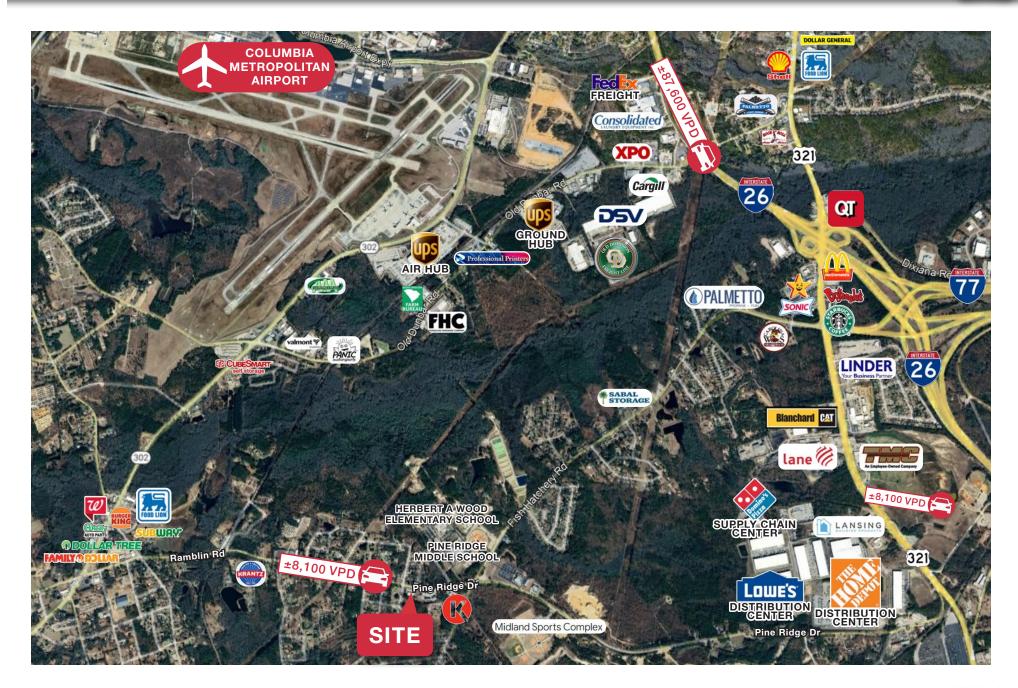






Submarket Map

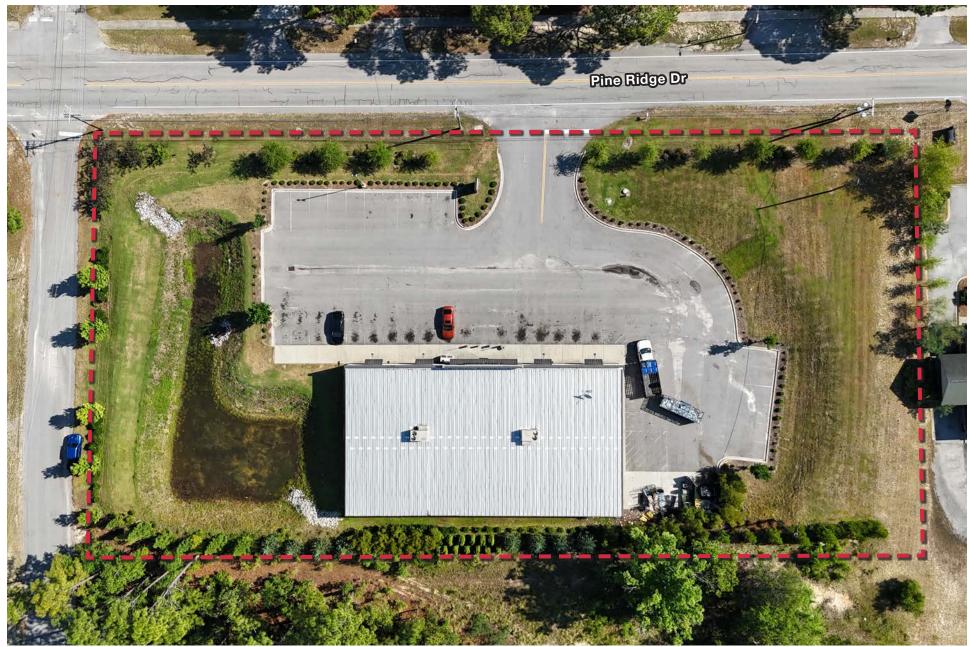






Site Map





\*Site lines are approximate



Property Photos













Site Aerial





## INVESTMENT OVERVIEW

Lease Summary & Rent Schedule



#### LEASE SUMMARY ———

| Tenant                  | Dolgencorp, LLC            |
|-------------------------|----------------------------|
| Tenant Trade Name       | Dollar General             |
| Lease Guarantor         | Dollar General Corporation |
| Tenant Classification   | Corporate                  |
| Lease Type              | Absolute Net               |
| Original Lease Term     | 15 Years                   |
| Rent Commencement Date  | January 1, 2020            |
| Lease Expiration Date   | December 31, 2034          |
| Term Remaining on Lease | ±10.5 Years                |
| Options                 | (5) 5-Year                 |
| Increases               | Fixed + 10% at Each Option |
| Property Taxes          | Tenant Responsibility      |
| Insurance               | Tenant Responsibility      |
| Repairs & Maintenance   | Tenant Responsibility      |
| Roof                    | Tenant Responsibility      |
| Structure               | Tenant Responsibility      |

| RENT: | SCHE | DULE |
|-------|------|------|
|-------|------|------|

| 11111        | OOHLDOLL |           |
|--------------|----------|-----------|
| Initial Term | Monthly  | Annual    |
| Years 1-15   | \$8,860  | \$106,320 |
| Option 1     |          |           |
| Year 16-20   | \$9,746  | \$116,952 |
| Option 2     |          |           |
| Years 21-25  | \$10,721 | \$128,647 |
| Option 3     |          |           |
| Years 26-30  | \$11,793 | \$141,512 |
| Option 4     |          |           |
| Years 31-35  | \$12,972 | \$155,663 |
| Option 5     |          |           |
| Years 36-40  | \$14,269 | \$171,229 |
|              |          |           |









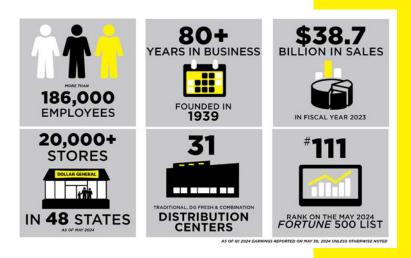
# **DOLLAR GENERAL**

- Headquarters: Goodlettsville, TN
- \$38.7 billion in sales in fiscal 2023
- 19,986+ retail locations in 48 states and Mexico at the end of 2023
- **31** distribution centers in 16 states
- **186,000+** employees
- Ranked **#111** on Fortune 500 list (2024)
- Fortune's World's Most Admired Companies List (2023, 2022, 2020)
- #17 on the National Retail Federation's **Top 100 Retailers** List (2023)
- #22 on Brand Finance's Retail Report (2023)
- Top 50 **Fastest-Growing Retailer** by Total Retail (2022)
- Most Trusted Brand List for Retailers by Morning Consult (2022, 2021)
- Axios Harris Poll 100 Most Reputable Companies (2021)

Dollar General (NYSE: DG) is a chain of over 20,000+ discount stores spread throughout 48 states and Mexico. With 186,000+ employees, Dollar General concentrates the bulk of its business in the South, East, Midwest, and Southwest of the US, where it offers basic household items such as cleaning supplies, health and beauty aids, apparel, and food. They target low, middle, and fixed-income shoppers. One of Dollar General's main advantages is that it offers prices as low, or lower than, Walmart, but in more convenient locations. Dollar General was recognized in spot #111 in 2024's Fortune 500 list, and it has steadily grown to become one of the most profitable stores in the rural United States with revenues reaching around \$38.7 billion in 2023.

Dollar General has 31 distribution centers across 16 states, and since 2017, they have expanded their markets to include the states of North Dakota, Wyoming, Washington, and Idaho, making Alaska and Hawaii the only two states their markets have yet to include. DG has also demonstrated continued growth with the opening of 987 new stores in their fiscal vear of 2023.

#### www.dollargeneral.com





Columbia, South Carolina





#### FAST FACTS

- Capital city of South Carolina and the second largest city in the state of South Carolina - 5 Million people live within a 60-minute drive
- Columbia MSA population exceeds 800,000 people and is expected to exceed one million by 2035
- Columbia is a city on the rise with a booming downtown, growing population, declining unemployment rate, and diversifying economy
- The number of visitors to the Columbia region increased from 15.1 million to 15.8 million in 2022
- In 2023, the South Carolina Department of Commerce announced a total capital investment of \$9.22 billion, the second largest year in state history. 2023 saw the most individual projects with a capital investment of \$1 billion or more.
- Unparalleled transportation network with access to five major interstates, The Columbia Metropolitan Airport, the Port of Charleston, and an extensive railroad system
- Fort Jackson, the largest military basic training installation in the country, is in Columbia. The military brings more than 250,000 people to Columbia plus more than \$4 million a year.

BEST PLACES TO LIVE IN SOUTH CAROLINA Travel + Leisure (2023) STATE FOR DOING BUSINESS Area Development (2023) STATE FOR WORKFORCE DEVELOPMENT Area Development (2023) BEST PLACE TO LIVE IN SOUTH CAROLINA Forbes.com (2023) BEST CITY TO RAISE A FAMILY IN AMERICA Niche.com (2024) BEST SOUTHERN CITY ON THE RISE Southern Living (2024) BEST PLACE TO LIVE IN SOUTH CAROLINA U.S. News (2024-2025) BEST STATE FOR BUSINESS GROWTH Forbes.com (2023) BEST STATE TO START A SMALL BUSINESS Forbes.com (2024)

Columbia is anchored by a stable and diversified industry base. Primary industries include manufacturing, agribusiness, higher education, military and defense, transportation and logistics, government entities as the capital city of South Carolina, and alternative energy. The business friendly state ranks second in the country as the best state to conduct business by Area Development magazine due to the lucrative incentives and tax environment, smallest workforce affiliated with unions, and superb quality of life. New industry continues to relocate to Columbia, but the city remains anchored by extremely stable industries as the home of the University of South Carolina, State Capitol, and Fort Jackson Army Base.



Columbia, South Carolina



As home to both the state's capital and its largest university, Columbia is a vibrant city and creative hub that's bursting with ideas, forward thinkers and modern attitudes.

#### HIGHER EDUCATION

The University of South Carolina—one of the best public colleges in America – offers over 350 bachelor's, master's and doctoral degrees, as well as career-enhancing certificates and specialties. Benedict College offers accredited degrees in fields like business, social work, studio art, and more. Explore a variety of career paths such as STEM, manufacturing, business, and education at Midlands Technical College - a two-year community college with multiple campuses throughout the capital. Experience a thriving student life and individual-focused education at Columbia College, one of the best colleges for veterans and best value schools.

#### THRIVING JOB MARKET

Job growth in Columbia is projected to be 27.4 percent over the next 10 years with continued low unemployment. Major employers like Prisma Health, BlueCross BlueShield of South Carolina, AT&T, and the University of South Carolina create plenty of job opportunities in Columbia for those who want to work in the healthcare, technology, and education industries. Living in Columbia offers quick access to Fort Jackson, one of the largest military installations for Basic Combat Training. Additionally, with several Fortune 500 companies like CBRE Group, Northwestern Mutual, and IBM, Columbia is an excellent city for young professionals to advance their careers!



Columbia, S.C. is a traditionally Southern town with a modern twist. The abundance of oak, pecan and magnolia trees help the region retain a rural flavor, while the downtown skyline is representative of the state capital's role as a growing industrial hub. The metro area population of Columbia in 2023 was 836,324, a 1.62% increase from 2022.

### CITY OF COLUMBIA MAJOR EMPLOYERS





























Columbia, South Carolina









#### UNIVERSITY OF SOUTH CAROLINA

- Largest university in SC with over 35,000 students located on the main campus in CBD Columbia.
- The University is integral to Columbia's economy and provides the greater Columbia region with a skilled workforce.
- USC is categorized by the Carnegie Foundation for the Advancement of Teaching as having "highest research activity", boasts the #1 ranked undergraduate international business major and the #1 International MBA.





#### **GOVERNMENT**

- As the capital city of the state of South Carolina, Columbia is home to countless government agencies for local, state, and national functions.
- Columbia is the central-most point of the state making it the ideal location for state government functions requiring convenient access to cities and towns throughout South Carolina.
- 26% of Columbia's workforce is government related and requires convenient access to the capitol.



#### **MILITARY**

- Fort Jackson, which trains more than 50% of the soldiers entering the Army each year, is the largest Army basic training facility and has been a driving economic force in Columbia for the last 100 vears.
- The base creates jobs, attracts countless visitors annually, and attracts military retirees to the Columbia region after retirement.
- The base is responsible for a total impact of \$2.2 billion in South Carolina. Approximately \$1.0 billion of that includes labor income from salaries paid by the Army and private jobs generated in the Columbia region.

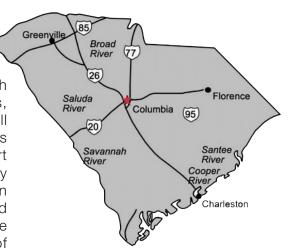


Columbia, South Carolina



#### COLUMBIA'S TRANSPORTATION NETWORK

Columbia is ideally located halfway between New York and Miami, and when coupled with South Carolina's strong transportation system, which offers a combination of interstates, airports, seaports, and railways, it is strategically suited to ship goods throughout the east coast and United States, as well as foreign markets. Interstates 77, 26, and 20 all converge in Columbia, providing convenient access to Atlanta, Charlotte, Greenville, Augusta, and the port city of Charleston - the largest container port in the Southeast and Gulf Coast. Furthermore, Columbia's central location permits swift connectivity to Interstates 95 and 85. In addition to excellent highway infrastructure, Columbia also offers an extensive railroad system (Norfolk Southern, CSX, and Amtrak) which links the city to industries and metropolitan areas throughout the East Coast. The Columbia Metropolitan Airport serves over one million passengers annually. The airport also serves as the southeastern regional hub for UPS, one of the largest shipment and logistics companies in the world.



- High number of regional intersecting interstate highways with I-26, I-20, and I-77 all converging in Columbia with seamless connectivity to I-95 and I-85 within 1 hour and 1.5 hours, respectively
- Accessible to more than 66% of the United States within 24-hour ground access
- Port of Charleston is located less than two hours away and is the largest container port in the Southeast and Gulf Coast region



The Columbia Metropolitan Airport (CAE) continues to be a major economic driver for the Midlands region. Welcoming over 1.2 million passengers in 2023, CAE is served by American Airlines, Delta Air Lines, Silver Airways and United Airlines and is a regional cargo hub for UPS and is also served by FedEx.













**COLUMBIA** 





Demographics



MILE RADIUS

| Summary                       | 2024     | 2029     |
|-------------------------------|----------|----------|
| Population                    | 1,679    | 1,750    |
| Households                    | 690      | 727      |
| Families                      | 445      | 467      |
| Average Household Size        | 2.43     | 2.41     |
| Owner Occupied Housing Units  | 535      | 585      |
| Renter Occupied Housing Units | 155      | 143      |
| Median Age                    | 42.4     | 43.9     |
| Average Household Income      | \$79,021 | \$92,038 |

MILE RADIUS

| Cummon                        | 0004     | 2020     |
|-------------------------------|----------|----------|
| Summary                       | 2024     | 2029     |
| Population                    | 13,554   | 14,069   |
| Households                    | 5,432    | 5,680    |
| Families                      | 3,526    | 3,671    |
| Average Household Size        | 2.49     | 2.47     |
| Owner Occupied Housing Units  | 4,017    | 4,389    |
| Renter Occupied Housing Units | 1,415    | 1,292    |
| Median Age                    | 40.1     | 41.1     |
| Average Household Income      | \$75,692 | \$89,287 |

MILE RADIUS

| Summary                       | 2024     | 2029     |
|-------------------------------|----------|----------|
| Population                    | 49,897   | 51,638   |
| Households                    | 20,358   | 21,272   |
| Families                      | 12,956   | 13,480   |
| Average Household Size        | 2.45     | 2.42     |
| Owner Occupied Housing Units  | 15,355   | 16,649   |
| Renter Occupied Housing Units | 5,003    | 4,623    |
| Median Age                    | 39.4     | 40.6     |
| Average Household Income      | \$78,407 | \$91,435 |



### DISCLAIMER



This Offering Memorandum contains select information pertaining to the business and affairs of the property located at 624 Pine Ridge Dr., West Columbia, SC 29172 ("Property"). It has been prepared by Furman Capital Advisors ("Agent"). This Offering Memorandum may not be all-inclusive or contain all of the information a prospective purchaser may desire. The information contained in the Offering Memorandum is confidential and furnished solely for the purpose of a review by a prospective purchaser of the Property. It is not to be used for any other purpose or made available to any other person without the written consent of Owner or Agent. The material is based in part upon information supplied by the Owner and in part upon financial information obtained from sources it deems reliable. The Owner, nor their officers, employees, or agents make any representation or warranty, express or implied, as to the accuracy or completeness of this Offering Memorandum or any of its contents and no legal liability is assumed or shall be implied with respect thereto. Prospective purchasers should make their own projections and form their own conclusions without reliance upon the material contained herein and conduct their own due diligence.

By acknowledging your receipt of this Offering Memorandum for the Property, you agree:

- 1. The Offering Memorandum and its contents are confidential;
- 2. You will hold it and treat it in the strictest of confidence; and
- 3. You will not, directly or indirectly, disclose or permit anyone else to disclose this Offering Memorandum or its contents in any fashion or manner detrimental to the interest of the Owner.

Owner and Agent expressly reserve the right, at their sole discretion, to reject any and all expressions of interest or offers to purchase the Property and to terminate discussions with any person or entity reviewing this Offering Memorandum or making an offer to purchase the Property unless and until a written agreement for the purchase and sale of the Property has been fully executed by all parties and delivered.

If you wish not to pursue negotiations leading to the acquisition of the Property or in the future you discontinue such negotiations, then you agree to purge all materials relating to the Property including this Offering Memorandum.

A prospective purchaser's sole and exclusive rights with respect to this prospective transaction, the Property, or information provided herein or in connection with the sale of the Property shall be limited to those expressly provided in an executed Purchase Agreement and shall be subject to the terms thereof. In no event shall a prospective purchaser have any other claims against Seller or Agent or any of their affiliates or any of their respective officers, Directors, shareholders, owners, employees, or agents for any damages, liability, or cause of action relating to this solicitation process or the marketing or sale of the Property.

This Offering Memorandum shall not be deemed to represent the state of affairs of the Property or constitute an indication that there has been no change in the state of affairs of the Property since the creation of this Offering Memorandum.





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